



Hildy Gottlieb

Change the Questions, Change the World!

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We've all seen social change happen.

What leads to that change?



Studied...

- Sociology and History
- Psychology and Brain Science
- Physics and Math
- Economics



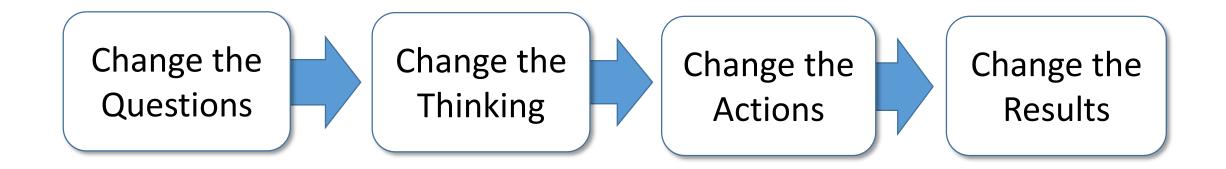




Changing actions without changing thoughts = same results



To change your thinking, change the questions you ask

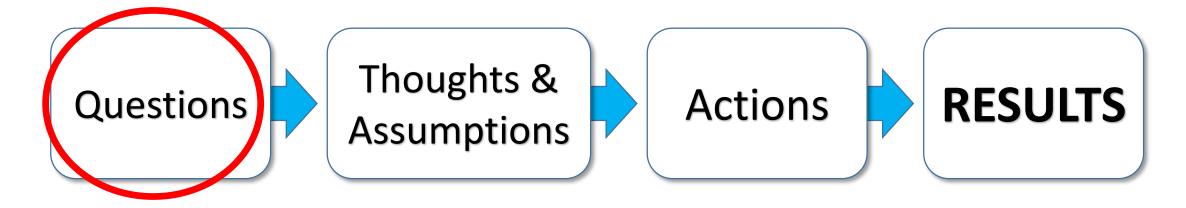




Assumptions are the answer to questions.



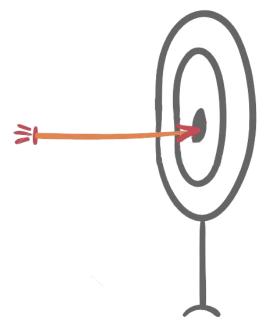
The questions we ask are the key to creating results





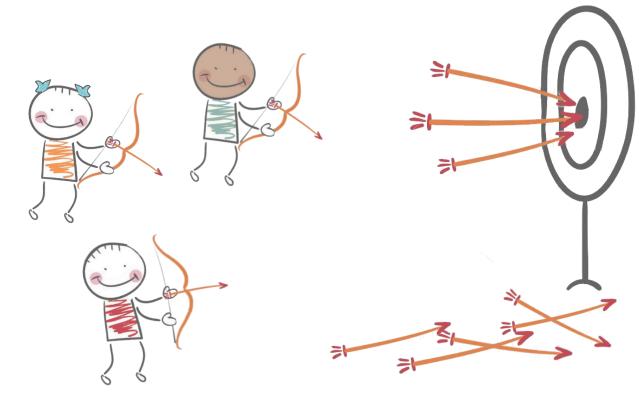
Successful Movements: 3 Questions

#1: Questions about where to aim





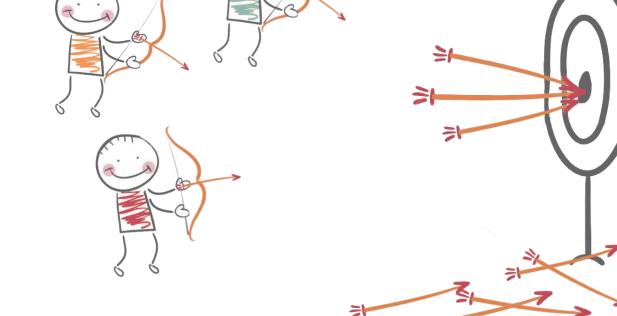
Successful Movements: 3 Questions #2: Questions about working with others





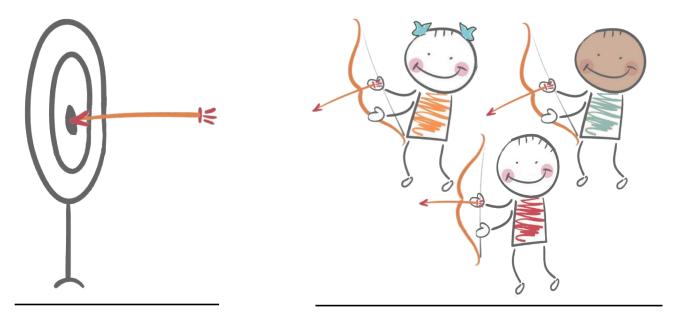
Successful Movements: 3 Questions #3: Questions about sharing what we have







3 Questions that Change the World





What do we really want?

What can we *accomplish* together?

What do we *have* together?



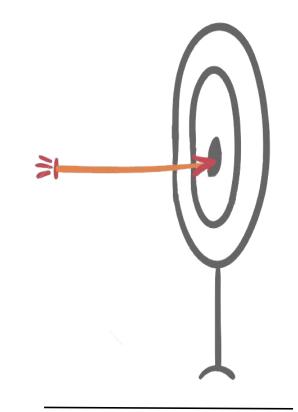
YOU have the POWER to change the world.

Yes, YOU.



Question #1: What do we really want?

And what will it take to get there?

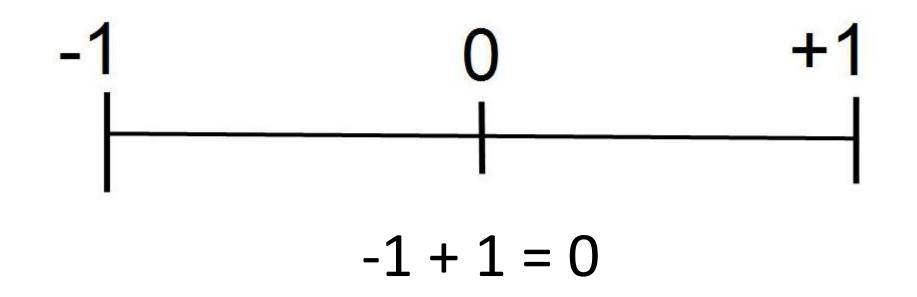


Where we aim



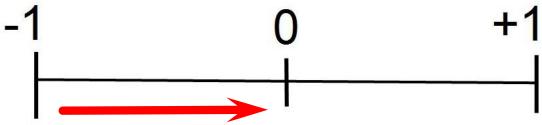
Successful movements aim at what people DO want vs. Reacting to what they do NOT want



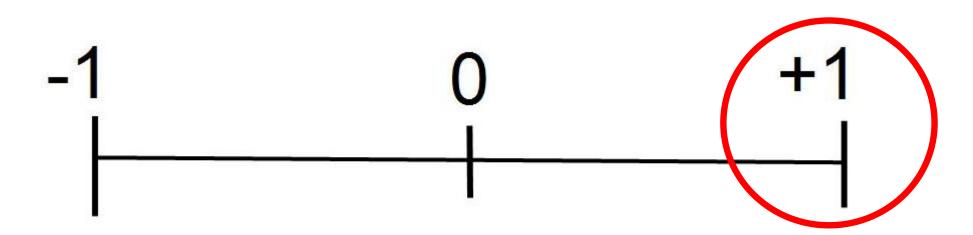




Math teaches us: -1 +1 = 0 It is impossible to create something positive by eliminating something negative.

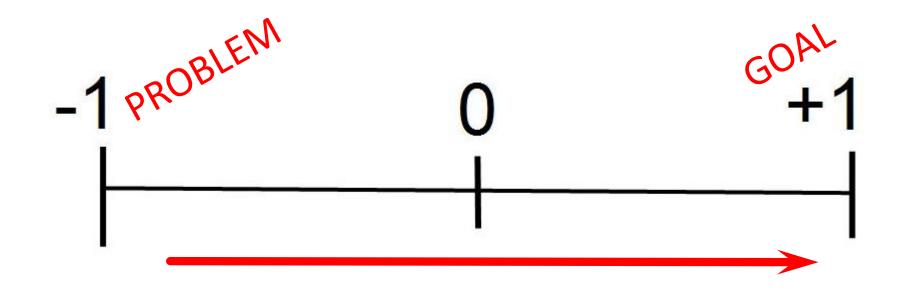






- Joyful
- Healthy
- Kind
- Free





Solve problems on the way to creating what you really want.





What do we really want?

What would that make possible? Possible for whom?

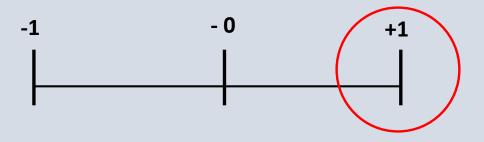
The ANSWER is always about your COMMUNITY.



Practice Exercise:

What is your +1 goal?

What will daily life look like in communities around the world if your work is 100% successful?





Questions you can ask in your own work:

- What do we really want? For whom?
- What would "good" look like?
- What would that make possible? For whom?
- What would our community look like if we are 100% successful?



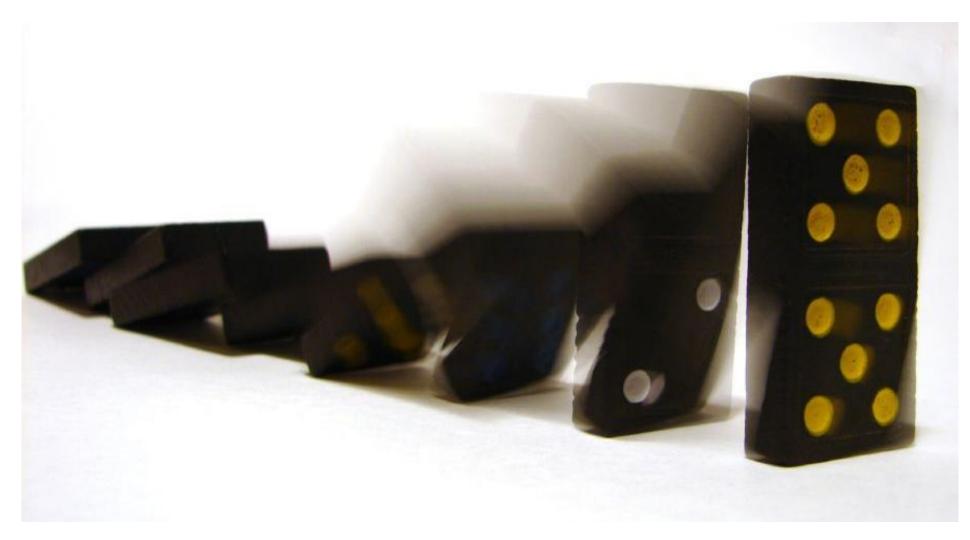
Question #1: What do we really want? And what will it take to get there?











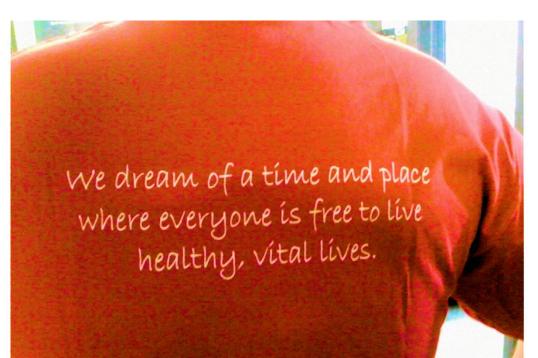


Questions you can ask in your own work:

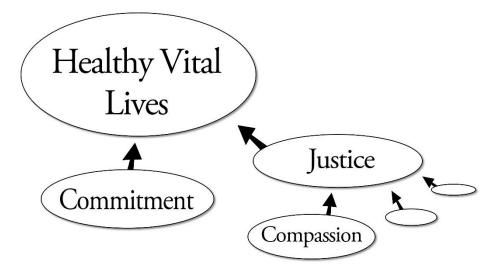
- •What will it take?
- What would lead to that result?
- •What would people need to know?
- •What would people need to feel?
- What would people need to have?



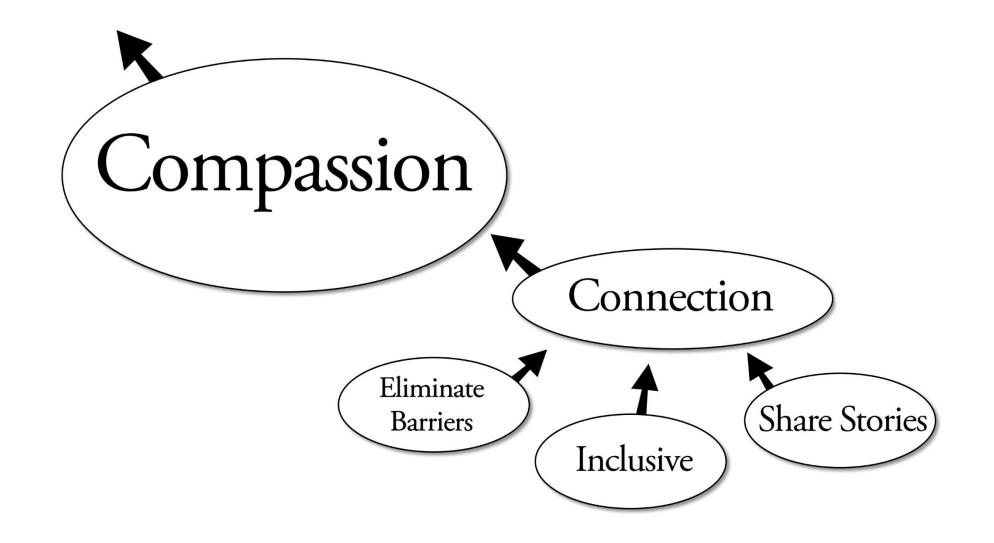
What do we really want?



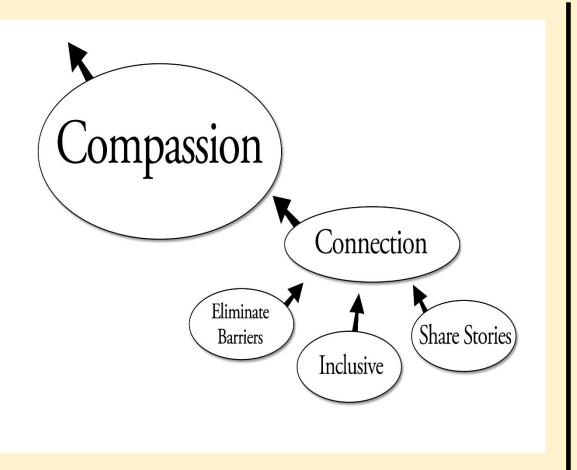
What would lead to that result?











Questions you can ask in your own work:

- What will it take?
- What would lead to that result?
- What would people need to know?
- What would people need to feel?
- What would people need to have?

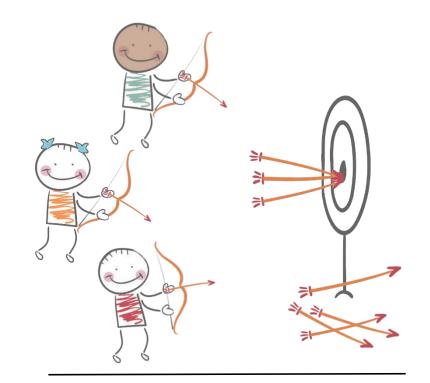


Question #2:

Who else cares about what we care about?

Who can we connect with?

What could we accomplish together?



Working together



Successful movements depend on people working together vs. competing



What could we accomplish together?



What could we accomplish together?

To work together well, we need to trust each other.



What could we accomplish together?

To work together well, we need to trust each other.

To trust each other, we need to know each other as **PEOPLE**.



Practice Exercise:

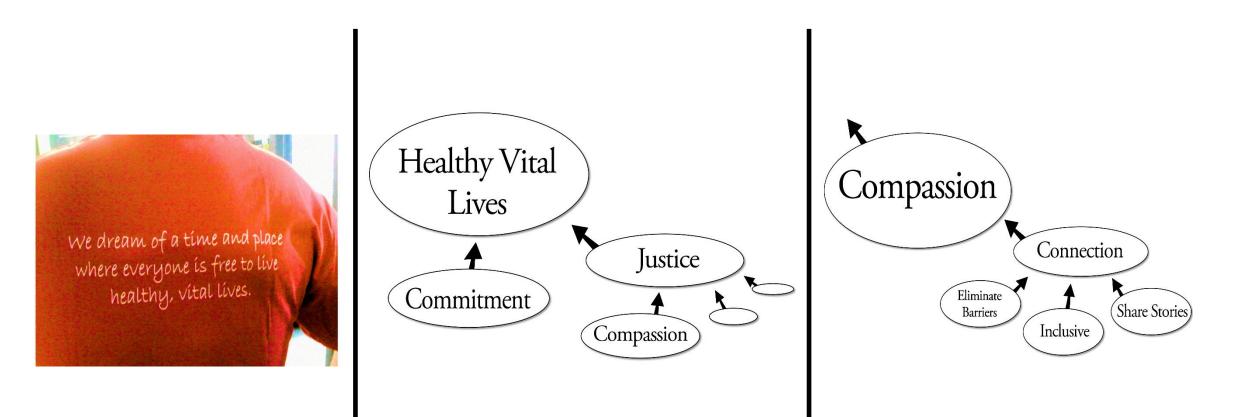
What is something exciting in your life right now? Why is that meaningful to you?



Ways you can connect right now:

- Start meetings with "awesomes"
 - What has been exciting since we last met?
- End meetings with "reflection"
 - What is standing out from our conversation?
 - What are you thinking about?
 - What are you finding interesting?









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To trust each other, we need to know each other

Connecting! Conversation! *"I never thought of that!"*



Ways you can connect right now:

- Start meetings with "awesomes"
- End meetings with "reflection"
- Ask "Whose lives are touched by our work?
 And whose lives do THEY touch?"





Question #3: What do we *have* together?

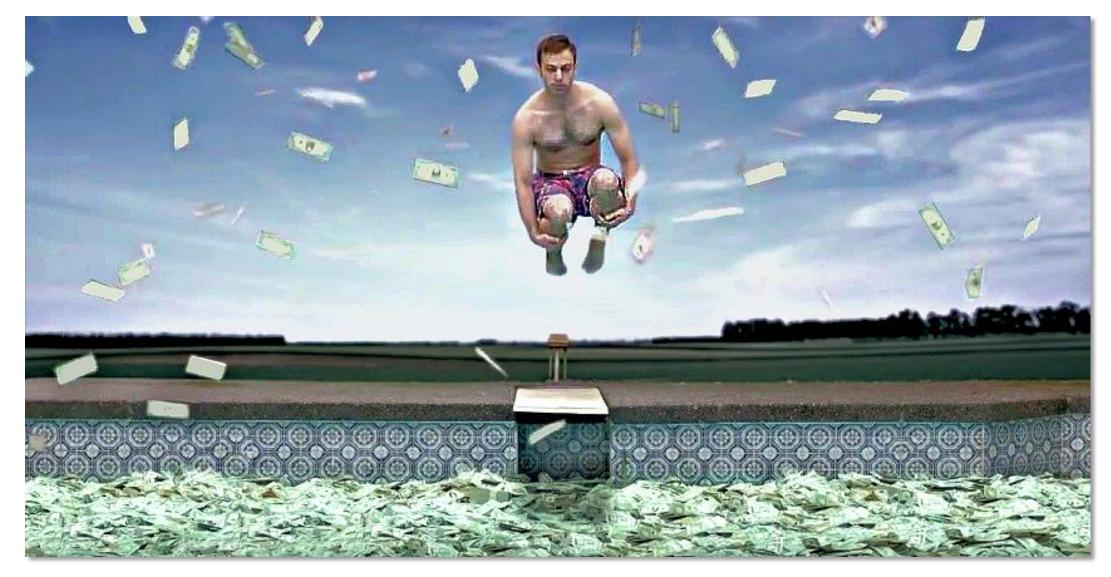


Sharing Resources



Successful movements are built upon sharing what we have together vs. competing and "mine."











Collective Enoughness:

Together we have everything we need.



What do we have together? What can we share?



What the AIDS organization shared...

- Volunteers!
- Office space







What the Diaper Bank shared...

- Warehouse space
- Office space
- Trucks to transport diapers
- Volunteers

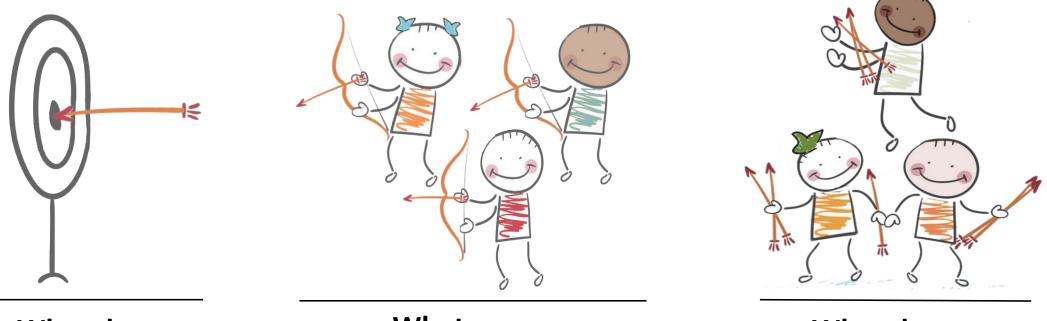


Questions you can ask in your own work:

- What do we really *need*?
- Who else has that?
- What do WE have that WE can share with others?



3 Questions that Change the World



What do we *really want*?

What can we accomplish together? What do we *have* together?



Catalytic Thinking:

A set of practices that creates powerful results by bringing out the best in what it means to be human.



Reflection:

- What is standing out for you?
- What do you want to try immediately?
- What do you want to learn more about?

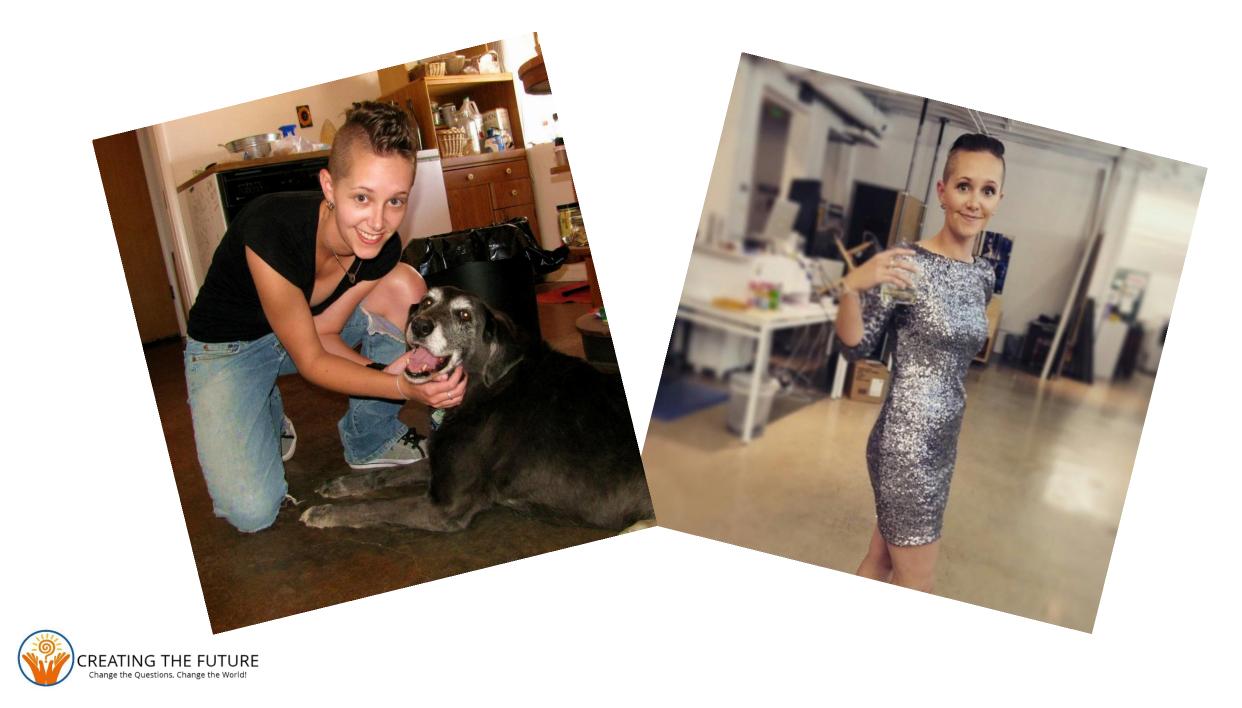
1) On your own
2) At your table



YOU have the POWER to change the world.

Yes, YOU.





We are the ones we've been waiting for.



Join the GlobalSkin Movement



